



# Low GWP Refrigerants: Best Practices for a Smooth Transition

## ATTENDEES WILL LEARN:

- A review of regulatory legislation – where we have been, where we are, where we are going
- Properties of A2L refrigerants
- Technology Transitions Rule
- Why R454B?
- Changes to Ruud equipment
- Best practices for installing and servicing equipment containing low GWP refrigerants

## WHEN

**Thursday,  
April 25, 2024**

**7:00 am - 8:00 am**

*Light Breakfast / Snacks*

**8:00 am - 9:30 am**

*Training Presentation*

## WHERE

**Westin Fort Lauderdale**

400 Corporate Drive  
Fort Lauderdale, FL 33334

Questions? Call (954)-835-6010 or  
email [marketing@tropicsupply.com](mailto:marketing@tropicsupply.com)

## MEET OUR INSTRUCTOR:



### **Tod Sutherland, HVAC Sales Consultant, Tropic Supply**

Tod has 38 years of experience in the HVACR industry. He began his career in 1986 as a Counter Sales Representative. At the age of 22, he became one of the youngest Territory Managers in the business. His passion for the industry led him to become an expert in product installation, service, tech support, and the use of proper tools and instruments. Tod has since become Tropic Supply's resident expert on selling HVAC at the kitchen table. He has played an instrumental role in helping contractors increase their average ticket sales and sell incremental jobs leveraging a combination of good, better, best selling, consumer financing, upselling, cross-selling, and strategic job pricing.

**Giveaways will be available for all attendees!**



### **NATE Continuing Education Class**

Attendees who score 70% or higher on the test that will be administered after the presentation will receive a certificate of completion. This certificate can be used to obtain three (3) hours of NATE continuing education credits.

**Register using QR code  
or register on our website at**

[www.tropicsupply.com/eventscalendar](http://www.tropicsupply.com/eventscalendar)

**Registration is required,  
only 50 seats available.**



COMMITTED TO YOU AND YOUR BUSINESS, ALWAYS

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